

HCLSoftware

HCL BigFix SaaS Management helps enterprises Get complete SaaS visibility and save on software spend

Vendors

98

75% vendors have 80% spend



Applications

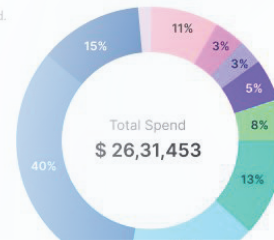
808

386 apps have usage lower than 30%



Top 10 vendor's spend IN LAST 12 MONTHS

SMC Expan Ltd.
Box
Amazon
Kanshu
Adobe
Snovio
Shippable



HCL BigFix

Help IT, Security & Procurement teams & save ~20% on software spend and hundreds of hours managing & governing SaaS apps



Discover

100% visibility into your spend & usage

- Prevent shadow IT
- Get rid of spreadsheets and accurately track licenses
- Use AI to extract contract metadata & get a renewal calendar



Optimize

Save ~20% on software spend

- Reclaim unused licenses
- Control & predict SaaS spend
- Eliminate duplicate and unused apps and licenses



Govern

Right access to the right folks

- Employee self-service
- App catalogue over Slack
- Zero touch onboarding/offboarding & time-based access
- Make app access reviews a breeze



Renew

Reactive to proactive procurement

- Benchmarking data & SaaS buying guides
- Integrations with Slack, CLM, Coupa, help desk systems & CLM
- Let our experts handle your negotiations

5x

faster employee onboarding

80%

reduction in time for access reviews

30k

workflows automated

20k

apps self remediated

\$3.5Bn

spend analyzed

\$250M

saved in SaaS spend

Solution

Software waste is a growing challenge, costing businesses millions in unused or underutilized software. Some tools try to address this problem but many fall short-providing limited SaaS coverage, requiring excessive manual effort or lacking capabilities for on-premise software (SMP)

- 01** BigFix is as strong for SaaS applications as it is for on premise.
- 02** BigFix measures deep usage for approx. 10X more SaaS applications than the competition.
- 03** BigFix measures SaaS usage even on feature level
- 04** Traditional SAM tools rely on manual purchase onboarding; BigFix automates it with AI Scanner

Customer Outcomes

Application Name	Vendor	Category	Status	Renewal Date	App Spend (Last 12...)	Vendor Spend (YTD)	Vendor Spend (Last 12...)	Usage	Usage Source
Planio	Planio	Project Mana...	ACTIVE	Apr 25, 2024	\$444,347	\$110,638	\$444,347	74.77%	Okta
ServiceNow Cloud ...	servicenow	Enterprise IT ...	ACTIVE	Jun 3, 20...	\$265,161	\$64,443	\$265,161	97.59%	Okta

Accurate visibility with 500+ integrations

AI based contract extraction

License Count	Benchmark per license / year
1 - 50	\$99.00 - \$126.00
51 - 100	\$93.00 - \$99.00
101 - 300	\$90.00 - \$93.00

Benchmarking data

Automate license harvesting

Detailed visibility into license utilization